

**AN ORDINANCE BY
FINANCE/EXECUTIVE COMMITTEE**

AN ORDINANCE AUTHORIZING THE CITY TO REMIT TO CRYOTECH PAYMENT IN THE AMOUNT OF \$216,789.00 FOR GOODS/SERVICES RENDERED FOR E-36 LIQUID RUNWAY DEICER & NAAC AIRPORT DEICER AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT AND WAIVING THE APPLICABLE OF THE CITY'S PROCUREMENT AND REAL ESTATE CODE TO THE TRANSACTION; ALL SERVICES PERFORMED WILL BE CHARGED TO AND PAID FROM FDOA 5501 (AIRPORT REVENUE FUND) 5311001 (SUPPLIES, CONSUMABLE) 180302 (MAINTENANCE AIRFIELD); AND FOR OTHER PURPOSES.

WHEREAS, the City of Atlanta ("City") operates and maintains Hartsfield-Jackson Atlanta International Airport ("Airport"), including its five Runways; and

WHEREAS, in early March 2010, the City's Department of Aviation ("DOA") made arrangements with Cryotech to provide goods/services relating to runway deicer due to inclement weather at the Airport at a cost of \$216,789, but did not competitively procure these goods /services under the City's Procurement and Real Estate Code; and

WHEREAS, it has been determined by the DOA and its counsel that such goods/services should have been procured under the processes contemplated by the City's Procurement and Real Estate Code; and

WHEREAS, the City now desires to ratify the DOA's procurement of such goods/services by Cryotech, authorize payment to Cryotech in the amount of \$216,789.00 for its provision of the goods/services and waive the requirements of the City's Procurement and Real Estate Code, to the extent applicable, to this transaction.

THE CITY COUNCIL OF THE CITY OF ATLANTA, GEORGIA, HEREBY ORDAINS:

Section 1: That the DOA's procurement of the goods/services from Cryotech in the amount of \$216,789 is ratified in all respects.

Section 2: That the City is authorized to remit to Cryotech payment in the amount of \$216,789.00 for its provision of the goods/services.

Section 3: That all services performed will be charged to and paid from FDOA 5501 (Airport Revenue Fund) 5311001 (Supplies, Consumable) 180302 (Maintenance Airfield).

Section 4: To the extent that the City's Procurement and Real Estate Code applied to this transaction, that application is waived.



INVOICE

a division of General Atomics International Services Corporation
6103 Orthoway
Fort Madison, IA 52627 9415
(319) 372-8012

Date	Page
01/12/10	1
Invoice Number	
IN21512	

REC #
21605437

PLEASE CALL 800-346-7237 FOR QUESTIONS REGARDING THIS INVOICE. THANK YOU FOR YOUR ORDER!

Sold To: Atlanta City of
COA Dept. of Finance
Accounts Payable Division
88 Mitchell St., SW-Room 600
Atlanta, GA 30320

Bill To Code: ATLANHAR

Ship To: Atlanta Hartsfield
Airport Maintenance
1300 Innerloop Road
(south side of airport - off
285 & Riverdale Road)
Atlanta, GA 30320

Ship To Code: AIRPRT

Order No.	Order Date	GSA Contract #	Reference	PO Number	Ship Via	FOB	Terms	Due Date
BL38035-1	01/11/10			9032914	LIOPOT	Destination	NET30	02/11/10

Qty. Shp.	Ship From	Item Number	Description	Unit Price	UOM	Extended Price
3,991.00	01	2100-80	E36 Liquid Runway Deicer/Bulk BL38035-1	6.200	GAL	24,744.20
3,991.00	01	2100-80	E36 Liquid Runway Deicer/Bulk BL38035-2	6.200	GAL	24,744.20
4,002.00	01	2100-80	E36 Liquid Runway Deicer/Bulk BL38035-3	6.200	GAL	24,812.40
3,998.00	01	2100-80	E36 Liquid Runway Deicer/Bulk BL38035-4	6.200	GAL	24,775.20
Shipped 15,980 gallons of bulk E36 Blue from Ft. Madison, IA on 1/11/10 Shipped via Potterfield						
Please Note New "Remit To Address" below Payment Term NET30: Net 30 Days						

Remit to: Cryotech Deicing Technology
Dept LA 23065
Pasadena, CA 91185-3065
Federal Tax ID#: 33-0270225

Tax summary:
GA Tax Exempt

Subtotal	99,076.00
Total sales tax	0.00
Total amount	99,076.00
Less Payment	0.00
Amount Due	99,076.00

A late payment charge will be assessed on past due balances at the rate of 18% per year or at the maximum rate permitted by law in the state of residence whichever is less



INVOICE

a division of General Atomics International Services Corporation
6103 Orthoway
Fort Madison, IA 52627-9415
(319) 372-6012

Date 02 / 16 / 10	Page 1
Invoice Number IN22273	

PLEASE CALL 800-346-7237 FOR QUESTIONS REGARDING THIS INVOICE. THANK YOU FOR YOUR ORDER!

Sold To: Atlanta City of
COA Dept. of Finance
Accounts Payable Division
68 Mitchell St., SW
Room 600
Atlanta, GA 30320

Bill To Code: ATLANHAR

DEPT. OF FINANCE
ACCOUNTING SERVICES

Ship To: Atlanta Hartsfield
Airport Maintenance
1300 Innerloop Road
(south side of airport - off
285 & Riverdale Road)
Atlanta, GA 30320

Ship To Code: AIRPRT

Order No.	Order Date	GSA Contract #	Reference	PO Number	Ship Via	FOB	Terms	Due Date
BL38871-1	02 / 15 / 10				LIQRDC	Destination	NET30	03 / 18 / 10

Qty. Shp.	Ship From	Item Number	Description	Unit Price	UOM	Extended Price
4,558.C	01	2100-60	E36 Liquid Runway Deicer/Bulk BL38871-1	6.200	GAL	28,259.60
4,257.C	01	2100-60	E36 Liquid Runway Deicer/Bulk BL38871-2 Shipped 8,815 gallons of E36 Blue from Ft. Madison, IA on 2/15/10 via RDC Trucking	6.200	GAL	26,393.40
Please Note New "Remit To Address" below Payment Term NET30: Net 30 Days						

Remit to: Cryotech Deicing Technology
Dept LA 23065
Pasadena, CA 91185-3065
Federal Tax ID#: 33-0270225

Tax summary:
GA Tax Exempt

Subtotal	54,653.00
Total sales tax	0.00
Total amount	54,653.00
Less Payment	0.00
Amount Due	54,653.00

A late payment charge will be assessed on past due balances at the rate of 18% per year or at the maximum rate permitted by law in the state of residence, whichever is less



INVOICE

a division of General Atomics International Services Corporation
 6103 Orthoway
 Fort Madison, IA 52627-9416
 (319) 372-6012

Date 02/26/10	Page 1
Invoice Number IN22446	

PLEASE CALL 800-346-7237 FOR QUESTIONS REGARDING THIS INVOICE. THANK YOU FOR YOUR ORDER!

Sold To: Atlanta City of
 COA Dept. of Finance
 Accounts Payable Division
 68 Mitchell St., SW
 Room 600
 Atlanta, GA 30320

Bill To Code: ATLANHAR

Ship To: Atlanta Hartsfield
 Airport Maintenance
 1300 Innerloop Road
 (south side of airport - off
 285 & Riverdale Road)
 Atlanta, GA 30320

Ship To Code: AIRPRT

Order No.	Order Date	GSA Contract #	Reference	PO Number	Ship Via	FOB	Terms	Due Date
BL38871-3	02/15/10				FLTTMC	Destination	NET30	03/28/10

Qty. Shp.	Ship From	Item Number	Description	Unit Price	UOM	Extended Price
15.0000	01	1400-20	Cryotech NAAC Airport Deicer/1000 KG Bag BL38871-3 Shipped 15 - 1000kg bags of NAAC from Ft. Madison, IA on 2/15/10 via TMC	2,102.00	EACH	31,530.00
15.0000	01	1400-20	Cryotech NAAC Airport Deicer/1000 KG Bag BL38871-4 Shipped 15 - 1000kg bags of NAAC from Ft. Madison, IA on 2/24/10 via TMC	2,102.00	EACH	31,530.00

Please Note New "Remit To Address" below

Payment Term NET30: Net 30 Days

Remit to: Cryotech Deicing Technology Dept LA 23065 Pasadena, CA 91185-3065 Federal Tax ID#: 33-0270225	Tax summary: GA Tax Exempt	Subtotal	63,060.00
		Total sales tax	0.00
		Total amount	63,060.00
		Less Payment	0.00
Amount Due			63,060.00

A late payment charge will be assessed on past due balances at the rate of 18% per year or at the maximum rate permitted by law in the state of residence whichever is less

Part II: Legislative White Paper: (This portion of the Legislative Request Form will be shared with City Council members and staff)

A. To be completed by Legislative Counsel:

Committee of Purview:

Caption:

Council Meeting Date:

Requesting Dept.:

FAC Confirmed by:

B. To be completed by the department:

1. Please provide a summary of the purpose of this legislation (Justification Statement).

To procure 24,400 gallons of E-36 liquid deicing and 136,800 pounds of NAAC from Cryotech to use on the airfield during inclement weather, which H-JAIA had three events this year. The replacement of these chemicals are a major priority due to a life threatening event that could occur if an aircraft should land on an untreated runway and slide off, and to include the economical impact should the airport have to close.

2. Please provide background information regarding this legislation.

Cryotech E36 Liquid runway Deicer is a proprietary formulation protected by Patent #5,350,533 dated September 27, 1994. Cryotech is a division of General Atomics International Services Corporation, the listed assignee for this patent. E36 is a 50% aqueous potassium solution with less than 1% corrosion inhibitors. The formula provides maximum protection for aircraft materials, minimal impact to the environment, and high efficiency at low temperatures.

3. If Applicable/Known:

(a) **Contract Type (e.g. Professional Services, Construction Agreement, etc):**

(b) **Source Selection:** N/A

(c) **Bids/Proposals Due:** N/A

(d) **Invitations Issued:** N/A

- (e) Number of Bids: N/A
- (f) Proposals Received: N/A
- (g) Bidders/Proponents: N/A
- (h)

4. Fund Account Center (*Ex. Name and number*): Maintenance Contract, Administration.

Fund: 5501_____ Account: 5311001_____ Center: 180302_____

5. Source of Funds: *Example: Local Assistance Grant*

6. Fiscal Impact:

Example: This legislation will result in a reduction in the amount of _____ to Fund Account Center Number _____.

7. Method of Cost Recovery: N/A

Examples:

- a. *Revenues generated from the permits required under this legislation will be used to fund the personnel needed to carry out the permitting process.*
- b. *Money obtained from a local assistance grant will be used to cover the costs of this Summer Food Program.*

This Legislative Request Form Was Prepared By: Chris Davis

Legislation Summary

Committee of Purview:

Caption

An ordinance authorizing payment to Cryotech in an amount not to exceed two hundred sixteen thousand, seven hundred eighty nine dollars (\$216,789.00). All contract work shall be charged to and paid from fund account and center number: FDOA 5501 (Airport Revenue Fund) 5311001 (Supplies, consumable) 180302 (Maintenance Airfield); and for other purposes.

Council Meeting Date: **October 13, 2010**

Legislation Title: **Ordinance authorizing the City to Remit Payment to Cryotech waive Article X ("The Procurement and Real Estate Code") of the Atlanta City Code of Ratify the Prior Provision for E-36 Liquid Runway Deicer with Cryotech and to Remit Payment for E-36 Liquid Runway Deicer & NAAC Airport Deicer at Hartsfield–Jackson Atlanta International Airport on behalf of the Department of Aviation in an amount not to exceed two hundred sixteen thousand, seven hundred eighty nine dollars (\$216,789.00). All costs shall be charged to and paid from FDOA 5501 (Airport Revenue Fund), 5311001 (Supplies, consumable), 180302 (Maintenance Airfield); and for other purposes.**

Requesting Department: **Department of Aviation**

Contract Type: **N/A**

Source Selection: **Waive Article X ("The Procurement and Real Estate Code") of the Atlanta City Code**

Bids/Proposals Due: **N/A**

Invitations Issued: **N/A**

**Number of Bids/
Proposals Received:** **N/A**

Bidders/Proponents:	N/A
Justification Statement:	N/A
Background:	N/A
Fund Account Centers:	FDOA 5501 (Airport Revenue Fund), 5311001 (Supplies, consumable), 180302 (Maintenance Airfield); and for other purposes.
Source of Funds:	N/A
Fiscal Impact:	N/A
Term of Contract:	N/A
Method of Cost Recovery:	N/A
Approval:	
DOF:	
DOL:	
Prepared By:	Annette Pllum, Buyer
Contact Number:	404.330.6273

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

Dept.'s Legislative Liaison: Anita Williams

Contact Number: 404-530-6600

Originating Department: Aviation

Committee(s) of Purview: Finance/Executive

Chief of Staff Deadline: 12/01/10

Anticipated Committee Meeting Date(s): 12/15/10

Anticipated Full Council Date: 1/3/11

Legislative Counsel's Signature: Robert Caput

Commissioner Signature: [Signature]

Chief Procurement Officer Signature: [Signature]

CAPTION

AN ORDINANCE AUTHORIZING THE CITY TO REMIT TO CRYOTECH PAYMENT IN THE AMOUNT OF \$216,789.00 FOR GOODS/SERVICES RENDERED FOR E-36 LIQUID RUNWAY DEICER & NAAC AIRPORT DEICER AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT AND WAIVING THE APPLICABLE OF THE CITY'S PROCUREMENT AND REAL ESTATE CODE TO THE TRANSACTION; ALL SERVICES PERFORMED WILL BE CHARGED TO AND PAID FROM FDOA 5501 (AIRPORT REVENUE FUND) 5311001 (SUPPLIES, CONSUMABLE) 180302 (MAINTENANCE AIRFIELD); AND FOR OTHER PURPOSES.

FINANCIAL IMPACT (if any) \$216,789.00

Mayor's Staff Only

Received by CPO: _____ Received by LC from CPO: _____
(date) (date)

Received by Mayor's Office: 12.2.10 Reviewed by: [Signature]
(date) (date)

Submitted to Council: _____
(date)